



Before the Notary Public  
Bishnupur Bankura

AA 390195

Memorandum of Understanding

This Memorandum of Understanding ("MoU") is made and entered on this 18<sup>th</sup> day of March, 2019 by and between

Bishnupur Public Education Institute a Society incorporated and registered under the West Bengal Act, XXVI of 1961 and having its registered office at Gopeshwarpally, P.O. & P.S. : Bishnupur, Dist. : Bankura, Pin : 722122, W.B. India and represented by one of its Registrar, Mr. Koushik Pal, hereinafter referred to as the Party of the First Part;

AND

M/S. BSA Corporation Ltd., a company incorporated and registered under the Companies Act, 1956 and having its registered office at Off.No.18 to 20,Sukhwani Fortune, Second Floor, Morwadi Road,Pimpri,Pune-411018 and represented by one of its Director/authorised representatives, Mr. Dhairyashil Kale (Business Associate), hereinafter referred to as the Party of the Second Part;

WHEREAS Bishnupur Public Education Institute(Society) is one of the leading Education and Training company offering Vocational Courses and skill training in various sectors in India and having training Centers across the country.

AND WHEREAS M/S. BSA Corporation Ltd. is engaged in the Business of Integrated service Provide company.

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NOTARY, Govt of W Bengal  
Near-Municipality Office  
Bishnupur Bankura



AND WHEREAS Bishnupur Public Education Institute (Society) and M/S. BSA Corporation Ltd. are hereinafter referred as a "Party" in the singular and as the "Parties" in the collective, as the context may require.

AND WHEREAS Bishnupur Public Education Institute(Society) has requested M/S. BSA Corporation Ltd. to provide placement facility to its students at the factory site of M/S. BSA Corporation Ltd.in consideration of the same and subject to availability of facility/ specialization/opportunity, and the second party being the M/S. BSA Corporation Ltd. has accepted such request of the party of the First part and has agreed to provide Placement Opportunity to the Industrial Training Institute students ( ITI 13 Nos. PPP Mode Govt. of West Bengal & 1 no. Private ITI) of the First Part.

The parties are desirous of setting out the principle terms and conditions of their understanding in this MoU.

### NOW THIS MEMORANDUM OF UNDERSTANDING WITNESSETH AS UNDER:

#### 1. PURPOSE:

- 1.1 The purpose of this MoU is to define the obligation and responsibilities of the parties hereto, with respect to provisions of Internship and Placement Opportunity to the students of Industrial Training Institute students ( ITI 13 Nos. PPP Mode Govt. of West Bengal & 1 no. Private ITI) the party of the First part on an on-going basis.
- 1.2 The party of the First Part is willing to empanel M/S. BSA Corporation Ltd. as its Placement Partner.
- 1.3 The BSA Corporation Ltd. will extend placement facilities to Industrial Training Institute students ( ITI 13 Nos. PPP Mode Govt. of West Bengal & 1 no. Private ITI) and Placement opportunity to the eligible students during the term of this Agreement to party of the First Part.
- 1.4 BSA Corporation Ltd. shall provide to the Industrial Training Institute students ( ITI 13 Nos. PPP Mode Govt. of West Bengal & 1 no. Private ITI) of the party of the First Part all necessary facilities for the completion of their Placement for various job roles.

#### 2. EFFECTIVE DATE (the "Term"):

- 2.1 The MoU will be valid for 36 months from the date of MoU signed. After the expiry of the term, the parties may extend the term of this MoU for another minimum period of 36 months on such term and conditions as the parties may deem fit.

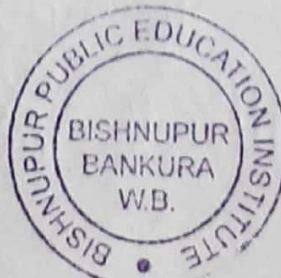
#### 3. IMPORTANT CONSIDERATIONS:

- 3.1 BSA Corporation Ltd. & Bishnupur Public Education Institute(Society) the party of the First Part (both parties) agrees & grants right to the either of them to use their respective logos, marks, symbols, testimonial for all kind of internal and external marketing and branding purpose and this MoU will be treated to be such grant and/or permissions and no further prior permission are required for the purpose.
- 3.2 Both the parties shall appoint coordinator to look and coordinate the activities for the best mutual benefits and report to their respective heads for help, if required.

#### 4. OBLIGATIONS OF JFM SKILLS:

- 4.1 The party of the First Part agrees to give priority to M/S. BSA Corporation Ltd. for Internship of its students, before committing to any other institution(s).

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- 4.2 The party of the First Part shall give priority to M/S. BSA Corporation Ltd. for conducting Campus Placement Interview for the purpose of recruiting of its students who have successfully completed their courses.
- 4.3 The party of the First Part shall provide co-branding advantage and may use the BSA Corporation Ltd. logo and name for any internal & external branding or for media purpose and shall try to give maximum visibility of this association for which no prior permission is required as aforesaid.
- 4.4 The party of the First Part shall take feedback/testimonial from the BSA Corporation Ltd. competitive authority from time to time.

#### 5. OBLIGATIONS OF BSA Corporation Ltd.:

- 5.1 BSA Corporation Ltd. shall provide its all kinds of possible support to Industrial Training Institute students ( ITI 13 Nos. PPP Mode Govt. of West Bengal & 1 no. Private ITI) students of the party of the First Part during internship period as may be required for successful completion of their training.
- 5.2 BSA Corporation Ltd. shall provide hands-on training (if required) to the trainees under its supervision.
- 5.3 BSA Corporation Ltd. shall allow the representative such as Trainer, Placement department member of the party of the First Part, to visit the BSA Corporation Ltd. and interact with the students during their Services.
- 5.4 BSA Corporation Ltd. shall share a copy of the offer letter and 3 months' salary slip to the students of the party of the First Part.

#### 6. CONFIDENTIALITY:

- 6.1 Both the Parties undertake to protect all the data, trade or business secrets confidential and shall not share with anyone for whatsoever reason.

#### 7. TERMINATION:

- 7.1 The MoU may be cancelled or terminated without giving any reason or cause by either party by giving ninety (90) calendar days advance notice to the other party.

IN WITNESS WHEREOF, the parties herein do hereby execute this MoU by their duly authorized officials on the date set forth below:

For **Bishnupur Public Education Institute (Society)**

And

For **M/S. BSA Corporation Ltd.**

*[Signature]*  
Authorized Signatory

*[Signature]*  
Authorized Signatory



*[Signature]*  
Business Associate

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**Rabi Dulal Ghosh**  
NOTARY, Govt of W Bengal  
Near-Municipality Office  
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